**Mohammad Munaf**

**Global CIO Award Winner | Strategic Leadership | Digital Transformation | Professional Services | ERP Practice Lead**

**Contact:** +92300.8218944 **| email:** [muhammad\_munaf@hotmail.com](mailto:muhammad_munaf@hotmail.com)**| Location:** Karachi, Pakistan

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May 08, 2025

**Recruitment Specialist**

[**careers@ortakconsultants.com**](mailto:careers@ortakconsultants.com)

**client confidential**

Karachi, Sindh, Pakistan

**Dear Amir Butt,**

I am excited to apply for the **Chief Technology Officer (CTO)** position at **(client confidential) as** advertised on WhatsApp Group (Ortak Job Connect). With over 25+ years of experience leading large-scale IT transformations, **Program/Project Management Office**, ERP implementations, and cross-functional system integrations, I specialize in driving strategic initiatives that align technology with business outcomes. My expertise in digital transformation, Program and PMO, SAP/Oracle ERP and stakeholder leadership aligns closely with the requirements of this role.

**Key Qualifications & Achievements**

* Strategic IT Leadership: As CIO at AFM, I spearheaded a $1M SAP S/4HANA greenfield implementation (FICO, MM, SD, PP, HCM, etc.), delivering it on time and fostering a culture of innovation that boosted operational efficiency by **15%.**
* Global Program Delivery: Managed ERP and integration projects across UAE, KSA, Turkey, and Africa, leveraging methodologies like SAP Activate and Oracle Unified Method to ensure ROI-driven outcomes.
* Change Management: Designed and executed change strategies for 30+ FTEs, ensuring seamless user adoption and minimizing disruption during transitions.
* Certifications & Methodologies: PMP®, ACP, CMS, SAFe® Agilist, ITIL, COBIT®5, and SAP/Oracle certifications, with a focus on SDLC, agile and hybrid project execution.

I thrive in complex, multicultural environments—bridging gaps between technical teams and business stakeholders to deliver scalable solutions. My track record in process automation, ERP optimization, and IT governance positions me to lead your Dubai client initiatives with a results-driven approach.

I would welcome the opportunity to discuss how my background can contribute to your team’s goals. Please find my resume attached, and I’m available at +92(0)300.8218944 or [muhammad\_munaf@hotmail.com](mailto:muhammad_munaf@hotmail.com) for an interview at your convenience.

Sincerely,

Mohammad Munaf

Enclosure

**Mohammad Munaf**

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**Professional Summary**

* **Program/Project Management**: PMO head for complex initiatives (up to **$8.88M budget**), ensuring on-time, on-budget delivery using Agile/PRINCE2/PMP methodologies along with ***Oracle Unified Method***
* **Strategic Leadership**: CIO driving digital transformation, IT governance, and cybersecurity for organizations such as Artistic Fabric Mills (textile) and Pakistan International Airlines.
* **Stakeholder Collaboration**: Partnered with C-suite to align IT with business goals, optimize CAPEX/OPEX, and manage vendor/team dynamics (onshore/offshore).
* **ERP Implementation**: Led **25+ multi-million-dollar SAP/Oracle projects** (e.g., S/4HANA, Oracle Cloud, Oracle e-Business Suite) across FMCG, aviation, oil/gas, and utilities.

**Key Achievements:**

* **SAP S/4HANA Transformation**: Program-managed **$1M implementation** across three(03) LOBs, overseeing 30+ FTEs and cybersecurity integration.
* **Oracle ERP Deployments**: Spearheaded projects for **PIA ($8.88M)**, **OGDCL ($1.5M)**, and **Obeikan Group ($1M)** with 100% success.
* **Technical Pre-Sales Leadership: Designed and delivered**customized solutions**in response to**RFIs/RFQs**, aligning client requirements with scalable architectures (cloud, hybrid, on-premise)**

**Education Credentials**

**Professional Diploma in Strategic Management: Crafting Organizational Competitive advantage, January 2019**

**Certified Information Systems Auditor Program, December 2006**

**Professional Diploma in Project Management, May 2004**

Pakistan Institute of Management (PIM), Karachi, Pakistan

**Diploma of Advanced Training in Computer Science – (2,400 Hours / Two-years), March 1989**

**Sind Board of Technical Education** (Petroman Training Institute (a division of PERAC)), Karachi, Pakistan

**Bachelor of Commerce, February 1987**

Karachi University, Karachi, Pakistan

**Certifications**

Practical Application of Generative AI for Project Managers, PMI, Mar 2025

SAP Certified Associate - SAP Activate Project Manager, SAP, March2024

Disciplined Agile Senior Scrum Master (DASSM) ®, PMI, June 2021

Certified Scrum Master® (CSM®), Scrum Alliance, October 2020

Agile Coaching (ICP-ACC), ICAgile Certified Professional, August 2020

Certified SAFe® 5 Agilist, Scaled Agile, March 2020

Agile Certified Practitioner (ACP) ®, PMI, January 2019

COBIT® 5 Foundation, PEOPLECERT, November 2017

ITIL® Foundation certificate in IT Service Management, AXELOS, March 2017

PRINCE2® Practitioner certificate in Project Management, AXELOS, April 2016

Certified Implementation Specialist - Oracle R12 Human Capital Management, Oracle University, March 2012

Project Management Professional (PMP) ®, PMI, November 2005

**Professional Experience**

**Chief Information Officer (CIO), Nov 2020 – Present**

Artistic Fabric Mills Private Limited, Karachi, Pakistan

Leading digital transformation in a textile vertical specializing in premium denim production for globally renowned brands. Strategically developed and implemented comprehensive IT capabilities aligned with organizational growth objectives and technological innovations.

***Key Responsibilities***

* Developed and executed strategic technology solutions addressing current and future organizational needs
* Managed enterprise-wide application projects, leveraging advanced project management methodologies
* Manage a portfolio of IT projects and programs, evaluating risks, costs, and returns to ensure optimal outcomes
* Established robust service management and governance procedure and standards for Application Lifecycle
* Ensured cybersecurity, data security and compliance with relevant data protection regulations
* Prioritized and managed IT initiatives across short and long-term strategic horizons
* Managed comprehensive budget planning and CAPEX/OPEX procedures
* Cultivated strong relationships with key stakeholders, including vendors, business partners, and internal teams
* Developed organizational governance models to drive consistent project outcomes
* Demonstrated IoT-driven fabric tractability test case proves that digital transformation can revolutionize textile manufacturing. By integrating IoT sensors and RFID with the integration to ERP

***Strategic Achievements***

* SAP S/4HANA Program Leadership & Digital Transformation
  + **Program Management:** Led end-to-end implementation of SAP S/4HANA for three SKUs ($1M budget), overseeing a 30+ FTE cross-functional team and coordinating multi-vendor integrations to deliver a seamless large-scale transformation
  + **Architecture & Integration:** Developed the comprehensive architectural blueprint, ensuring alignment across SAP modules (FI/CO, MM, SD, PP, FBV) and legacy systems. Spearheaded SAP Solution Manager deployment, optimizing incident, change, and problem management workflows
  + **Cutover & Go-Live Excellence:** Designed and executed a detailed cutover plan, synchronizing with program milestones to achieve zero downtime during migration and on-schedule go-live
* Data Center & IT Infrastructure Modernization
  + **Project Leadership:** Directed a $500K+ infrastructure initiative, leading a cross-functional team of 8+ engineers and architects to design and deploy scalable data center solutions.
  + **High-Availability Infrastructure:** Spearheaded implementation of active/passive infrastructure (networking and storage) with high-resilience configurations, achieving 99.99% uptime and reducing unplanned outages by 20%.
  + **Cost & Performance Optimization:** Standardized hardware/software stacks, cutting procurement costs by 15% while improving throughput by 20% through optimized load balancing.
* **Head of Professional Services, (May 2010 – Nov 2020)**

InfoTech Private Limited, Karachi, Pakistan

* **Solution Architect | ERP Practice Lead, (June 2007 – December 2009)**

System Innovations Private Limited, Karachi, Pakistan

* **Solutions Consultant | Business Development, (July 2006 – May 2007)**

SunGard System Access Singapore Pte. Limited, Karachi, Pakistan

* **ERP Consultant, (September 2005 – June 2006)**

System Innovations Private Limited, Karachi, Pakistan

* **Project Manager, (May 2000 – September 2005)**

Ora-Tech Systems Private Limited, Karachi, Pakistan

* **Deputy Project Manager, (July 1996 – April 2000)**

Atlas Information Technology (Private) Limited

* **Systems Analyst, (January 1989 – June 1996)**

Shirazi Investment (Private) Limited

**Achievements in Strategic Projects During Consulting Assignments**

* **Head of Professional Services** completed **Implementation of Oracle Financials Cloud** (Jan 2020 – Dec 2020). Client: Raaziq International, Lahore, Pakistan. Team Size: 5+ members. Project Value: Exceeding $50K.
* **Head of PMO for Supply of Hardware, IT Software, and Implementation of ERP Solution (Oracle e-Business R12)** (Jan 2016 – July 2018 plus three-year Post warranty support (July-2021)). Client: **Pakistan International Airlines Corporation (PIAC), Karachi, Pakistan.** Team Size: 12+ members. Project Value: Exceeding $8.88M.
* **Head of PMO for Implementation of Enterprise Resource Planning (ERP) Solution (Oracle e-Business suite R12)** (Nov 2016 – Apr 2018). Client: Central Power Purchasing Agency Guarantee Limited (CPPA), Islamabad, Pakistan. Team Size: 5+ members. Project Value: Exceeding $0.75M.
* **Head of PMO for Supply, Installation, Implementation, Training, Support for Off-the-Shelf Integrated Enterprise Resource Planning (ERP (Oracle e-Business suite R12)) and Customer Information Systems (CIS)** (Jul 2014 – Jun 2016). Client: Peshawar Electric Supply Company (PESCO), Peshawar, funded energy project of USAID (IRG/PDP). Team Size: 12 members. Project Value: Exceeding $2.5M.
* **Project Manager for Upgrade of Oracle e-Business Suite 11i to R12 (12.1.3)** (Jan 2014 – Jun 2014). Client: **Oil & Gas Development Company Limited (OGDCL)**, Islamabad, Pakistan. Team Size: 4+ members. Project Value: Exceeding $1.5M.
* **Project Manager / Solution Architect for Implementation of Oracle HCM R12** (Jan 2014 – Dec 2015). Client: **Obeikan Investment Group (OIG),** Riyadh, Saudi Arabia. Team Size: 6 members. Project Value: Exceeding $1.0M.
* **Project Manager for Implementation of Oracle Identity and Access Management** (Sep 2012 – May 2013). Client: Tanzania Revenue Authority (TRA), Dar es Salaam, Tanzania. Team Size: 5 members. Project Value: Exceeding $1.5M.
* **Project Manager for Support of Oracle e-Business Suite R12 (12.1.3)** (Jul 2012 – Dec 2014). Client: Al Ain Zoo, Al Ain, UAE. Team Size: 5 members. Project Value: Exceeding $0.80M.
* **Project Manager for** **Implementation of Oracle HCM 11i** (December 2007 – March 2009). Client: Faysal Bank Limited, Karachi, Pakistan.
* **Project Manager / Solution Architect for** **Implementation of Oracle HCM R12 (12.1.3)** (July 2008 – December 2009). Client: NIB Bank Limited, Karachi, Pakistan.
* **Project Manager for** **Support of Oracle e-Business Suite 11.5.7** (July 2007 – December 2009). Client: **British Petroleum (BP Pakistan), Karachi, Pakistan.**
* **Project Manager / Solution Architect for** **Implementation of Oracle e-Business Suite 11.5.10** (July 2007 – December 2008). Client: National Logistic Cell (NLC), Islamabad, Pakistan.

**Professional Awards & Affiliations**

**Honors and Awards**

The World CIO 200 Summit - Pakistan Edition Awards 2024

Global CIO International Professional Top 100 IT Leaders-2024

CXO Excellence Awards – 2024 (Emerging IT Leader for Textile Sector)